

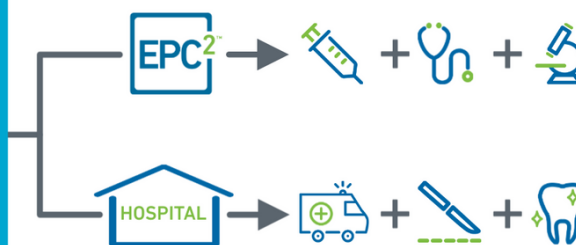
Efficiency Worksheet for Full-Service Veterinary Providers

If your full-service hospital was 30% more efficient by diverting vaccine, minor illness, and reference lab visits to a satellite clinic, could you increase overall patient capacity and rotate your existing team between both facilities? Check out the example below, then see for yourself. Run a treatment report for your hospital.

	EXAMPLE: % of Total Revenue	YOUR HOSPITAL: % of Total Revenue	YOUR HOSPITAL: # of Patient Transactions
Vaccine Visits	6%		
Minor Illness Visits	20%		
Reference Labs	4%		
TOTAL EFFICIENCY POTENTIAL	30%		

Greater efficiency at full-service hospital enables expansion with current staff:

- Rotate some staff through EPC clinic and go with our flow! We have proven, efficient workflows with 1 doctor and as little as 1 staff, PLUS you'll gain EPC's 5-star client phone support.
- With a more focused service mix, remaining hospital team can more efficiently address higher-margin hospital visits.



With an EPC² Satellite Clinic, everyone wins!



Hospital Owners: Increased patient visit efficiency, increased patient capacity, increased revenue, reduced patient backlog and happier clients, daily referrals for advanced care, and expanded access to new clientele.



Veterinary Teams: Happier days with an efficient hospital environment, the option to rotate through a low-stress clinic environment on the sunny side of veterinary medicine AND provide care to pets who may otherwise go without.



Clients: Enjoy affordable and convenient wellness and minor illness care with their trusted veterinary team.



Pets: More pets gain access to high-quality care, with same-day visits.

DID YOU KNOW?

In a [2021 JAVMA article](#) citing an efficiency study, it was found that the "most efficient practices" can serve 213 patients/FTE DVM/week and 4.7 patients/veterinarian/hour, vs. "average practices" can serve only 107 patients/FTE DVM/week and 2.2 patients/veterinarian/hour.

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